



Metro Market Overview - 1/31/2011



Provided by Keller Williams Realty

Condo/Townhome Residences - Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months of Supply of Listings	Median* Original List Price (Previous listing periods included)	Median* Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	92	59	39.1%	79	36.7%	30.4%	67.1%	32.5%	3.5	\$20,000	\$18,900	85.9%	39
\$26-\$50K	418	193	31.6%	240	30.0%	35.0%	65.0%	36.5%	5.2	\$49,900	\$37,000	76.4%	82
\$51-\$75K	563	167	22.9%	193	29.5%	29.0%	58.5%	55.3%	8.8	\$82,500	\$60,000	67.4%	131
\$76-\$100K	844	173	17.0%	199	23.6%	28.1%	51.8%	65.0%	12.7	\$109,000	\$85,000	76.0%	118
\$101-\$150K	1,516	235	13.4%	331	22.7%	20.8%	43.5%	71.1%	13.7	\$143,000	\$119,000	84.0%	109
\$151-\$200K	1,143	146	11.3%	211	16.1%	20.9%	37.0%	73.6%	16.3	\$199,900	\$169,950	87.8%	125
\$201-\$250K	630	73	10.4%	151	10.6%	11.3%	21.9%	65.4%	12.5	\$244,500	\$211,000	88.9%	128
\$251-\$300K	440	66	13.0%	89	7.9%	6.7%	14.6%	68.8%	14.8	\$295,000	\$265,000	89.7%	165
\$301-\$350K	228	21	8.4%	36	5.6%	5.6%	11.1%	76.5%	19.0	\$357,450	\$315,691	88.1%	192
\$351-\$400K	197	13	6.2%	23	17.4%	17.4%	34.8%	78.7%	25.7	\$419,000	\$355,000	87.2%	232
\$401-\$500K	168	16	8.7%	27	0.0%	11.1%	11.1%	67.1%	18.7	\$489,900	\$430,000	81.8%	260
\$501-\$600K	72	10	12.2%	12	16.7%	0.0%	16.7%	70.7%	18.0	\$652,450	\$558,050	75.9%	336
\$601-\$750K	55	4	6.8%	8	0.0%	25.0%	25.0%	75.8%	20.6	\$794,950	\$659,500	83.8%	143
\$751-\$1.0M	47	4	7.8%	6	16.7%	0.0%	16.7%	72.7%	23.5	\$999,950	\$762,500	79.7%	191
\$1.0-\$1.5M	48	1	2.0%	4	0.0%	0.0%	0.0%	71.4%	36.0	\$1,257,750	\$1,257,750	100.0%	0
\$1.5M-\$2.0M	22	0	0.0%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
\$2.0M+	27	1	3.6%	3	N/A	N/A	N/A	72.7%	27.0	\$3,400,000	\$2,000,000	69.8%	565
TOTAL	6,510	1,182	15.4%	1,612	21.5%	22.8%	44.2%	65.2%	12.1	\$139,900	\$106,000	83.1%	107

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC