



# Metro Market Overview - 1/31/2011



Provided by Keller Williams Realty

Single Family Detached Residences- Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months Supply of Listings	Median* Original List Price (Previous listing periods included)	Median Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	573	232	28.8%	351	39.6%	27.9%	67.5%	35.8%	4.9	\$24,900	\$16,500	72.3%	56
\$26-\$50K	1,343	472	26.0%	683	31.9%	32.1%	64.0%	38.9%	5.9	\$49,900	\$36,500	77.6%	70
\$51-\$75K	1,524	470	23.6%	609	30.7%	30.2%	60.9%	47.3%	7.5	\$79,000	\$60,000	76.9%	92
\$76-\$100K	2,269	519	18.6%	623	27.8%	27.3%	55.1%	59.5%	10.9	\$104,900	\$86,000	80.0%	102
\$101-\$150K	4,492	987	18.0%	1,289	21.8%	24.4%	46.2%	60.9%	10.5	\$149,900	\$124,900	84.8%	113
\$151-\$200K	3,958	782	16.5%	1,025	17.4%	18.5%	35.9%	66.8%	11.6	\$199,900	\$170,000	85.7%	137
\$201-\$250K	2,562	461	15.2%	650	11.2%	13.5%	24.8%	68.8%	11.8	\$250,000	\$218,000	86.5%	135
\$251-\$300K	1,921	337	14.9%	532	8.1%	10.3%	18.4%	68.2%	10.8	\$299,900	\$265,450	87.4%	137
\$301-\$350K	1,304	238	15.4%	362	9.9%	11.9%	21.8%	66.0%	10.8	\$353,700	\$315,000	88.0%	163
\$351-\$400K	1,116	211	15.9%	304	7.6%	10.2%	17.8%	67.2%	11.0	\$419,950	\$365,000	86.2%	153
\$401-\$500K	1,337	222	14.2%	343	9.0%	10.5%	19.5%	69.7%	11.7	\$500,000	\$435,000	86.7%	149
\$501-\$600K	812	135	14.3%	190	9.5%	14.2%	23.7%	71.0%	12.8	\$629,000	\$530,000	82.9%	206
\$601-\$750K	742	82	10.0%	136	10.3%	14.0%	24.3%	71.0%	16.4	\$789,900	\$625,750	82.0%	270
\$751-\$1.0M	624	69	10.0%	110	7.3%	12.7%	20.0%	75.7%	17.0	\$998,000	\$786,500	79.2%	222
\$1.0-\$1.5M	423	37	8.0%	57	3.5%	12.3%	15.8%	75.0%	22.3	\$1,495,000	\$1,085,000	72.9%	289
\$1.5M-\$2.0M	183	14	7.1%	26	11.5%	15.4%	26.9%	72.0%	21.1	\$2,124,500	\$1,424,000	67.3%	395
>\$2.0M	258	8	3.0%	22	4.5%	4.5%	9.1%	79.2%	35.2	\$3,147,500	\$2,282,433	73.8%	489
<b>TOTAL</b>	<b>25,441</b>	<b>5,276</b>	<b>17.2%</b>	<b>7,312</b>	<b>19.5%</b>	<b>20.5%</b>	<b>40.1%</b>	<b>62.7%</b>	<b>10.4</b>	<b>\$189,000</b>	<b>\$150,000</b>	<b>84.3%</b>	<b>119</b>

\*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC