



# Metro Market Overview – 11/30/2010

Provided by Keller Williams Realty

Condo/Townhome Residences - Metro Atlanta (41 FMLS Areas)



List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months of Supply of Listings	Median* Original List Price	Median* Sales Price	Median* % S/L Price	Median* Days on Market
<=\$25K	91	56	38.1%	79	41.8%	29.1%	70.9%	26.2%	3.5	\$20,000	\$17,500	90.9%	37
\$26-\$50K	385	158	29.1%	234	33.8%	34.6%	68.4%	31.4%	4.9	\$45,000	\$35,493	83.6%	58
\$51-\$75K	569	132	18.8%	216	31.0%	27.8%	58.8%	50.3%	7.9	\$70,000	\$60,000	82.7%	89
\$76-\$100K	841	169	16.7%	185	27.6%	20.0%	47.6%	63.5%	13.6	\$99,000	\$84,700	86.5%	82
\$101-\$150K	1,732	237	12.0%	347	20.5%	23.9%	44.4%	72.1%	15.0	\$135,000	\$120,000	91.8%	68
\$151-\$200K	1,289	176	12.0%	208	13.9%	18.3%	32.2%	74.9%	18.6	\$185,000	\$165,000	92.3%	80
\$201-\$250K	736	86	10.5%	148	11.5%	11.5%	23.0%	68.4%	14.9	\$238,866	\$214,000	92.4%	128
\$251-\$300K	480	81	14.4%	116	7.8%	8.6%	16.4%	65.8%	12.4	\$289,900	\$260,350	92.1%	100
\$301-\$350K	238	33	12.2%	45	8.9%	2.2%	11.1%	72.6%	15.9	\$329,900	\$315,000	94.2%	110
\$351-\$400K	213	10	4.5%	18	11.1%	5.6%	16.7%	84.2%	35.5	\$394,180	\$358,000	92.5%	156
\$401-\$500K	181	24	11.7%	25	0.0%	16.0%	16.0%	74.0%	21.7	\$495,500	\$420,000	89.4%	109
\$501-\$600K	97	9	8.5%	12	33.3%	8.3%	41.7%	77.8%	24.3	\$594,450	\$517,500	90.1%	132
\$601-\$750K	57	8	12.3%	13	30.8%	7.7%	38.5%	65.8%	13.2	\$729,000	\$650,000	84.8%	236
\$751-\$1.0M	56	5	8.2%	8	12.5%	0.0%	12.5%	71.4%	21.0	\$847,450	\$765,000	91.5%	147
\$1.0-\$1.5M	47	3	6.0%	2	0.0%	0.0%	0.0%	80.0%	70.5	\$1,300,000	\$1,198,350	92.7%	4
\$1.5M-\$2.0M	23	0	0.0%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
\$2.0M+	26	4	13.3%	2	N/A	N/A	N/A	80.0%	N/A	N/A	N/A	N/A	N/A
<b>TOTAL</b>	<b>7,061</b>	<b>1,191</b>	<b>14.4%</b>	<b>1,658</b>	<b>22.4%</b>	<b>21.5%</b>	<b>43.9%</b>	<b>65.4%</b>	<b>12.8</b>	<b>\$129,396</b>	<b>\$112,700</b>	<b>90.1%</b>	<b>79</b>

\*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC