



# Metro Market Overview – 11/30/2010

Provided by Keller Williams Realty



Single Family Detached Residences– Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months Supply of Listings	Median* Original List Price (Previous listing periods included)	Median Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	472	185	28.2%	385	38.4%	29.6%	68.1%	28.8%	3.7	\$24,000	\$17,000	77.4%	56
\$26-\$50K	1,104	396	26.4%	727	37.8%	28.2%	66.0%	34.1%	4.6	\$49,900	\$37,324	78.7%	73
\$51-\$75K	1,344	450	25.1%	583	36.9%	24.5%	61.4%	45.1%	6.9	\$77,900	\$60,200	80.3%	89
\$76-\$100K	2,072	515	19.9%	639	33.8%	24.1%	57.9%	54.5%	9.7	\$105,000	\$86,650	84.8%	105
\$101-\$150K	4,539	1,047	18.7%	1,291	25.4%	22.3%	47.7%	60.7%	10.5	\$148,500	\$124,400	85.9%	102
\$151-\$200K	4,346	849	16.3%	1,054	15.8%	17.0%	32.8%	67.2%	12.4	\$199,500	\$170,156	87.2%	135
\$201-\$250K	2,924	510	14.9%	723	12.4%	14.7%	27.1%	68.2%	12.1	\$250,000	\$219,900	87.3%	140
\$251-\$300K	2,259	391	14.8%	553	9.8%	11.4%	21.2%	67.9%	12.3	\$300,000	\$269,000	87.7%	126
\$301-\$350K	1,485	259	14.9%	358	7.3%	10.6%	17.9%	69.4%	12.4	\$356,327	\$315,000	88.3%	146
\$351-\$400K	1,259	236	15.8%	330	5.2%	8.5%	13.6%	68.0%	11.4	\$419,450	\$362,250	86.4%	146
\$401-\$500K	1,598	239	13.0%	389	6.4%	10.0%	16.5%	67.9%	12.3	\$499,000	\$432,500	87.4%	132
\$501-\$600K	970	149	13.3%	226	7.5%	9.3%	16.8%	68.6%	12.9	\$599,900	\$525,000	87.2%	141
\$601-\$750K	820	98	10.7%	166	6.0%	11.4%	17.5%	70.5%	14.8	\$749,900	\$630,000	86.3%	157
\$751-\$1.0M	733	82	10.1%	126	7.1%	6.3%	13.5%	74.5%	17.5	\$989,000	\$781,375	81.7%	235
\$1.0-\$1.5M	459	55	10.7%	44	6.8%	18.2%	25.0%	81.8%	31.3	\$1,450,000	\$1,100,000	77.6%	278
\$1.5M-\$2.0M	205	18	8.1%	24	8.3%	8.3%	16.7%	75.5%	25.6	\$2,122,500	\$1,497,000	74.2%	415
>\$2.0M	287	14	4.7%	17	5.9%	0.0%	5.9%	84.5%	50.6	\$2,995,000	\$2,346,115	75.2%	310
<b>TOTAL</b>	<b>26,876</b>	<b>5,493</b>	<b>17.0%</b>	<b>7,635</b>	<b>21.0%</b>	<b>18.5%</b>	<b>39.5%</b>	<b>62.3%</b>	<b>10.6</b>	<b>\$191,000</b>	<b>\$156,333</b>	<b>85.5%</b>	<b>114</b>

\*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC