



Metro Market Overview – 12/31/2010

Provided by Keller Williams Realty



Single Family Detached Residences– Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months Supply of Listings	Median* Original List Price (Previous listing periods included)	Median Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	554	205	27.0%	344	36.9%	29.7%	66.6%	32.9%	4.8	\$24,825	\$16,365	71.5%	61
\$26-\$50K	1,219	424	25.8%	655	34.8%	29.8%	64.6%	37.9%	5.6	\$49,500	\$36,000	76.3%	76
\$51-\$75K	1,496	430	22.3%	558	33.3%	27.6%	60.9%	47.0%	8.0	\$75,000	\$60,000	78.3%	87
\$76-\$100K	2,233	455	16.9%	625	31.5%	24.3%	55.8%	55.3%	10.7	\$104,900	\$86,500	80.0%	104
\$101-\$150K	4,547	958	17.4%	1,272	22.7%	22.4%	45.1%	60.2%	10.7	\$149,000	\$124,113	85.6%	105
\$151-\$200K	4,130	774	15.8%	981	15.8%	15.9%	31.7%	67.6%	12.6	\$195,333	\$170,000	87.5%	126
\$201-\$250K	2,694	469	14.8%	666	11.3%	14.6%	25.8%	68.5%	12.1	\$250,000	\$219,000	86.9%	136
\$251-\$300K	2,046	342	14.3%	515	8.0%	9.9%	17.9%	68.5%	11.9	\$299,999	\$265,000	87.4%	129
\$301-\$350K	1,359	228	14.4%	339	8.8%	9.4%	18.3%	67.8%	12.0	\$352,900	\$315,000	88.3%	161
\$351-\$400K	1,157	204	15.0%	287	5.6%	7.7%	13.2%	68.7%	12.1	\$420,000	\$365,000	86.0%	154
\$401-\$500K	1,417	228	13.9%	347	6.6%	10.7%	17.3%	69.2%	12.3	\$500,000	\$433,900	86.3%	143
\$501-\$600K	862	127	12.8%	191	6.3%	12.6%	18.8%	72.0%	13.5	\$625,000	\$525,000	82.7%	171
\$601-\$750K	759	85	10.1%	133	7.5%	15.8%	23.3%	72.1%	17.1	\$769,900	\$627,400	83.4%	216
\$751-\$1.0M	672	61	8.3%	98	5.1%	8.2%	13.3%	78.3%	20.6	\$995,000	\$786,500	80.1%	210
\$1.0-\$1.5M	431	43	9.1%	44	4.5%	15.9%	20.5%	80.9%	29.4	\$1,382,000	\$1,080,000	81.1%	179
\$1.5M-\$2.0M	188	16	7.8%	25	8.0%	12.0%	20.0%	75.2%	22.6	\$2,150,000	\$1,500,000	74.7%	404
>\$2.0M	266	13	4.7%	20	5.0%	0.0%	5.0%	80.2%	39.9	\$2,997,500	\$2,303,750	75.1%	330
TOTAL	26,030	5,062	16.3%	7,100	19.7%	19.0%	38.7%	62.9%	11.0	\$187,700	\$150,000	84.8%	114

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC