



Metro Market Overview – 8/31/2010

Provided by Keller Williams Realty

Condo/Townhome Residences - Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months of Supply of Listings	Median* Original List Price	Median* Sales Price	Median* % S/L Price	Median* Days on Market
<=\$25K	81	42	34.1%	75	36.0%	26.7%	62.7%	21.9%	3.2	\$22,000	\$17,000	88.4%	35
\$26-\$50K	331	127	27.7%	196	41.8%	23.0%	64.8%	29.2%	5.1	\$44,900	\$37,000	87.6%	55
\$51-\$75K	537	132	19.7%	184	26.1%	22.3%	48.4%	47.7%	8.8	\$69,950	\$60,250	88.2%	66
\$76-\$100K	841	155	15.6%	223	26.9%	18.4%	45.3%	59.5%	11.3	\$99,900	\$88,000	89.0%	105
\$101-\$150K	1,991	287	12.6%	465	20.4%	14.4%	34.8%	62.7%	12.8	\$134,900	\$123,000	92.8%	66
\$151-\$200K	1,436	165	10.3%	325	13.2%	11.7%	24.9%	67.1%	13.3	\$185,000	\$169,000	93.2%	84
\$201-\$250K	811	109	11.8%	210	6.7%	9.5%	16.2%	65.9%	11.6	\$234,950	\$215,000	93.8%	56
\$251-\$300K	554	95	14.6%	155	7.1%	2.6%	9.7%	58.0%	10.7	\$294,000	\$269,000	92.5%	106
\$301-\$350K	304	33	9.8%	75	12.0%	2.7%	14.7%	65.9%	12.2	\$330,439	\$312,240	93.3%	135
\$351-\$400K	236	15	6.0%	56	7.1%	5.4%	12.5%	65.0%	12.6	\$396,295	\$358,750	92.6%	203
\$401-\$500K	209	20	8.7%	26	11.5%	3.8%	15.4%	81.0%	24.1	\$450,000	\$417,000	92.5%	49
\$501-\$600K	110	9	7.6%	13	7.7%	7.7%	15.4%	76.8%	25.4	\$569,000	\$495,000	83.8%	118
\$601-\$750K	75	6	7.4%	7	14.3%	14.3%	28.6%	61.1%	32.1	\$785,000	\$615,000	78.3%	343
\$751-\$1.0M	70	7	9.1%	4	0.0%	25.0%	25.0%	90.9%	52.5	\$1,103,700	\$745,000	78.6%	165
\$1.0-\$1.5M	43	1	2.3%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
\$1.5M-\$2.0M	22	0	0.0%	1	0.0%	0.0%	0.0%	80.0%	66.0	\$1,800,000	\$1,800,000	100.0%	5
\$2.0M+	31	1	3.1%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
TOTAL	7,682	1,204	13.5%	2,015	19.8%	14.1%	33.9%	60.8%	11.4	\$145,900	\$130,000	92.0%	75

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC