



Metro Market Overview – 8/31/2010

Provided by Keller Williams Realty

Single Family Detached Residences– Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months Supply of Listings	Median* Original List Price (Previous listing periods included)	Median Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	377	204	35.1%	353	35.7%	26.6%	62.3%	31.7%	3.2	\$23,900	\$18,000	80.0%	48
\$26-\$50K	953	346	26.6%	683	38.8%	26.8%	65.6%	31.6%	4.2	\$45,000	\$36,700	83.5%	57
\$51-\$75K	1,192	386	24.5%	592	37.0%	22.8%	59.8%	36.8%	6.0	\$74,000	\$63,000	84.6%	71
\$76-\$100K	1,863	482	20.6%	702	30.8%	19.8%	50.6%	46.0%	8.0	\$99,900	\$88,500	85.4%	78
\$101-\$150K	4,703	1,035	18.0%	1,682	23.1%	16.6%	39.7%	51.9%	8.4	\$144,900	\$125,000	89.1%	92
\$151-\$200K	4,934	873	15.0%	1,422	16.5%	12.2%	28.7%	59.3%	10.4	\$195,000	\$170,000	88.3%	117
\$201-\$250K	3,383	623	15.6%	964	13.4%	9.3%	22.7%	59.6%	10.5	\$249,900	\$219,383	89.2%	117
\$251-\$300K	2,649	443	14.3%	759	11.1%	8.7%	19.8%	60.1%	10.5	\$299,900	\$266,000	89.4%	120
\$301-\$350K	1,754	276	13.6%	562	8.4%	5.5%	13.9%	57.1%	9.4	\$350,000	\$315,000	87.8%	133
\$351-\$400K	1,449	251	14.8%	435	7.1%	9.2%	16.3%	60.1%	10.0	\$400,000	\$365,000	90.0%	98
\$401-\$500K	1,884	253	11.8%	567	6.5%	6.7%	13.2%	58.3%	10.0	\$489,900	\$432,000	88.7%	126
\$501-\$600K	1,156	155	11.8%	331	9.1%	5.4%	14.5%	57.0%	10.5	\$599,000	\$525,000	88.2%	125
\$601-\$750K	961	97	9.2%	230	7.8%	5.7%	13.5%	64.1%	12.5	\$749,000	\$633,750	86.4%	193
\$751-\$1.0M	926	86	8.5%	175	7.4%	6.9%	14.3%	67.1%	15.9	\$974,900	\$795,000	83.1%	278
\$1.0-\$1.5M	527	42	7.4%	107	11.2%	6.5%	17.8%	65.6%	14.8	\$1,399,900	\$1,100,000	80.0%	252
\$1.5M-\$2.0M	242	22	8.3%	33	3.0%	9.1%	12.1%	70.8%	22.0	\$2,100,000	\$1,500,000	69.0%	401
>\$2.0M	311	11	3.4%	10	0.0%	10.0%	10.0%	90.7%	93.3	\$2,950,000	\$2,150,000	80.7%	370
TOTAL	29,264	5,585	16.0%	9,607	19.3%	13.8%	33.0%	54.8%	9.1	\$207,900	\$174,000	87.9%	101

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC