



Metro Market Overview – 9/30/2010

Provided by Keller Williams Realty

Condo/Townhome Residences - Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months of Supply of Listings	Median* Original List Price	Median* Sales Price	Median* % S/L Price	Median* Days on Market
<=\$25K	82	42	33.9%	79	40.5%	29.1%	69.6%	15.1%	3.1	\$22,000	\$17,000	94.3%	34
\$26-\$50K	347	129	27.1%	215	40.9%	22.3%	63.3%	28.6%	4.8	\$44,900	\$37,000	85.2%	53
\$51-\$75K	542	140	20.5%	198	31.8%	22.7%	54.5%	48.0%	8.2	\$70,000	\$60,000	86.7%	70
\$76-\$100K	883	161	15.4%	199	32.7%	13.6%	46.2%	62.5%	13.3	\$99,000	\$86,000	88.7%	108
\$101-\$150K	1,870	285	13.2%	396	21.2%	14.1%	35.4%	67.5%	14.2	\$135,000	\$124,900	92.4%	67
\$151-\$200K	1,352	175	11.5%	278	15.1%	11.9%	27.0%	69.8%	14.6	\$185,000	\$168,000	92.4%	86
\$201-\$250K	799	95	10.6%	188	8.0%	6.9%	14.9%	65.9%	12.8	\$235,000	\$215,000	94.0%	59
\$251-\$300K	524	80	13.2%	142	9.9%	1.4%	11.3%	60.9%	11.1	\$294,950	\$265,000	92.1%	107
\$301-\$350K	286	34	10.6%	62	12.9%	0.0%	12.9%	69.0%	13.8	\$329,950	\$313,570	93.9%	114
\$351-\$400K	223	19	7.9%	51	5.9%	3.9%	9.8%	66.4%	13.1	\$390,900	\$358,800	92.7%	173
\$401-\$500K	193	15	7.2%	28	7.1%	7.1%	14.3%	78.0%	20.7	\$477,000	\$417,500	85.9%	126
\$501-\$600K	101	9	8.2%	13	30.8%	7.7%	38.5%	77.2%	23.3	\$569,000	\$495,000	83.8%	135
\$601-\$750K	66	5	7.0%	7	14.3%	0.0%	14.3%	70.8%	28.3	\$825,000	\$655,000	78.8%	343
\$751-\$1.0M	65	5	7.1%	2	0.0%	50.0%	50.0%	94.6%	97.5	\$912,488	\$745,000	82.3%	412
\$1.0-\$1.5M	51	2	3.8%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
\$1.5M-\$2.0M	21	0	0.0%	0	N/A	N/A	N/A	100.0%	N/A	N/A	N/A	N/A	N/A
\$2.0M+	33	1	2.9%	1	0.0%	0.0%	0.0%	88.9%	99.0	\$2,275,000	\$2,275,000	100.0%	0
TOTAL	7,438	1,197	13.9%	1,859	22.6%	13.6%	36.3%	62.7%	12.0	\$139,900	\$127,000	91.5%	77

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC