

Metro Market Overview – 9/30/2010

Provided by Keller Williams Realty

Single Family Detached Residences– Metro Atlanta (41 FMLS Areas)

List Price	Number Active	Number Pending	Pending Ratio	No. of Closings Last 3 Months	Fore-closures % of Closings	Short Sale % of Closings	Total Distressed sales % of closings	Failed Listings Percent	Months Supply of Listings	Median* Original List Price (Previous listing periods included)	Median Sales Price	Median* % S/L Price (Previous Listing Periods Included)	Median* Days on Market (Previous Listing Periods Included)
<=\$25K	418	190	31.3%	362	37.0%	30.4%	67.4%	29.8%	3.5	\$23,125	\$17,900	82.4%	48
\$26-\$50K	961	340	26.1%	702	38.6%	28.9%	67.5%	31.4%	4.1	\$45,000	\$37,000	84.4%	54
\$51-\$75K	1,246	374	23.1%	574	35.9%	25.6%	61.5%	40.2%	6.5	\$70,000	\$62,000	86.8%	69
\$76-\$100K	2,037	512	20.1%	648	31.9%	21.6%	53.5%	51.2%	9.4	\$99,900	\$87,250	85.8%	81
\$101-\$150K	4,696	1,036	18.1%	1,439	24.5%	19.2%	43.7%	57.1%	9.8	\$142,900	\$125,000	89.1%	91
\$151-\$200K	4,678	855	15.5%	1,198	14.9%	15.7%	30.6%	64.5%	11.7	\$194,900	\$170,000	89.1%	108
\$201-\$250K	4,358	592	12.0%	815	14.1%	10.3%	24.4%	65.2%	16.0	\$249,900	\$228,500	88.9%	123
\$251-\$300K	2,515	401	13.8%	661	10.7%	10.3%	21.0%	63.9%	11.4	\$299,900	\$267,500	89.6%	120
\$301-\$350K	1,625	281	14.7%	476	8.4%	8.0%	16.4%	63.1%	10.2	\$350,000	\$315,000	88.3%	129
\$351-\$400K	1,408	243	14.7%	421	6.4%	9.5%	15.9%	62.3%	10.0	\$399,900	\$363,000	89.8%	102
\$401-\$500K	1,763	247	12.3%	512	6.8%	7.4%	14.3%	61.7%	10.3	\$489,700	\$430,000	89.5%	126
\$501-\$600K	1,077	147	12.0%	316	8.2%	5.7%	13.9%	59.0%	10.2	\$599,000	\$525,000	88.9%	116
\$601-\$750K	889	95	9.7%	230	5.7%	4.8%	10.4%	66.2%	11.6	\$732,334	\$635,912	87.9%	162
\$751-\$1.0M	894	76	7.8%	174	7.5%	6.3%	13.8%	68.0%	15.4	\$949,420	\$778,328	84.7%	186
\$1.0-\$1.5M	530	36	6.4%	80	6.3%	7.5%	13.8%	71.6%	19.9	\$1,450,000	\$1,118,528	78.3%	301
\$1.5M-\$2.0M	232	25	9.7%	33	0.0%	9.1%	9.1%	70.0%	21.1	\$1,999,000	\$1,494,000	71.3%	401
>\$2.0M	297	17	5.4%	13	0.0%	7.7%	7.7%	88.3%	68.5	\$2,795,000	\$2,100,000	72.0%	365
TOTAL	29,624	5,467	15.6%	8,654	19.6%	16.0%	35.5%	58.7%	10.3	\$201,163	\$170,000	88.1%	99

*Median: Half are above and half are below this number

FMLS data for single family residence sales. Data is believed to be accurate but is not warranted. ChartMaster Services, LLC